

**In The Matter Of:**  
*Illinois Commerce Commission*  
*Policy Meeting*

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*July 12, 2017*

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*Marzullo Reporting Agency*  
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ILLINOIS' POWER METER  
RENEWABLE ENERGY & the FUTURE JOBS ACT  
Wednesday July 12th, 2017 at 1:45 p.m.  
ICC|160 North LaSalle Street  
Hearing Room 8th Floor  
Chicago, Illinois 60601

Report of Proceedings had at the Illinois' Power &  
Future Energy Jobs Act meeting of the Illinois Commerce  
Commission on July 12, 2017, at the hour of 1:45, p.m.,  
pursuant to notice, at 160 North LaSalle Street, Suite 800  
Chicago, Illinois.

1 APPEARANCE:

2 MR. BRIEN J. SHEAHAN Chairman  
3 MS. SHERNA MAYE EDWARDS, Commissioner  
4 MR. MIGUEL DEL VALLE, Commissioner  
5 MR. JOHN R. ROSALES, Commissioner  
6 MS. SADZI OLIVA, Commissioner  
7 MR. GERARDO DELGADO, Legal & policy Advisor to Acting  
8 Commissioner Oliva, ICC

9 PANELISTS

10 MS. SHAY BAHRAMIRAD, Director, Distribution System  
11 Planning, Smart Grid and  
12 Innovation, ComED  
13 MS. AMY FRANCETIC, Senior Vice-President, Corporate  
14 Affairs & New Ventures, Invenenergy  
15 MR. MATTHEW R. TOMC, Director & Assistant General  
16 Counsel, Ameren  
17 MR. JAMES P. GIGNAC, Environmental & Energy Counsel,  
18 Illinois Attorney General's Office  
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1           COMMISSIONER OLIVA: All right. Good  
2 afternoon, everyone. Welcome back. I want to again  
3 thank the contributors on this morning's panel for  
4 sharing their insight and perspectives on Illinois'  
5 renewable energy landscape.

6           And because I don't want to keep you any  
7 minute past 3:00 p.m., when we close our policy  
8 session later on this afternoon.

9           Before we begin, I just want to give a  
10 shout out, and I don't know where he is, to  
11 Commissioner Del Valle, who over coffee at Petros,  
12 of course in the building, said, "You know, you  
13 should really host a policy session on renewables,"  
14 and here we are.

15           And I would also like to thank all of you  
16 who attended in person, and who are listening  
17 online, my colleagues for their support, especially  
18 Chairman Sheahan, for guiding me through my first  
19 policy session, the Commission staff for being a  
20 fountain of knowledge, the amazing and dynamic  
21 panelists, the industry experts who helped us  
22 formulate this idea, including those at CUB and NRDC  
23 for their insight.

24           And, finally, to the moderators of today's

1 session, by legal and policy advisors, Azeema Akram  
2 and Gerardo Delgado, through their unending  
3 enthusiasm and ability to learn. Let's give them a  
4 round of applauds.

5 For this afternoon's program, we will just  
6 address the integration of renewables in Illinois,  
7 in what my office calls a 3-D view, meaning  
8 discussing the FEJA's potential affect on  
9 distribution and transmission, development in  
10 technology and deference.

11 To lead this panel, please join me in  
12 welcoming Gerardo Delgado.

13 MR. DELGADO: Thank you, Acting Commissioner  
14 Oliva. Good afternoon, Commissioners, panelists and  
15 attendees.

16 At this morning's panel, we heard how the  
17 Future Energy Jobs Act aims to pave the way for the  
18 expansion of renewables in Illinois, a state that is  
19 historically known as A leader in clean energy.

20 This afternoon, we transition to explore  
21 the strengths, challenges and solutions with  
22 integrating renewables, in order to achieve these  
23 goals.

24 Moreover, the panel will begin by

1 addressing the advances its made, and that will need  
2 to be made, to the electrical power systems, as well  
3 as technological innovations to measure and enhance  
4 the on-boarding of renewables onto the grid.

5 The panel will conclude by exploring the  
6 sole collective deference given to enviromental  
7 policy and economic theory in today's evolving  
8 energy landscape.

9 The format of the panel will consist of  
10 presentations by each of our panelists, and then a  
11 series of questions for an open-ended discussion.

12 As a reminder to our panelists, the  
13 Commissioners may have questions along the way.  
14 Before we begin, I would like to introduce OUR  
15 panelists joining us today.

16 We have Shay Bahramirad, who is the  
17 Director of Distribution System Planning, Smart Grid  
18 and Innovation at ComEd.

19 In her role, she leads Smart Grid  
20 organization with a focus in developing the vision,  
21 business models, and investment strategy of ComEd's  
22 Grid of the future initiative. Shay is also an  
23 adjunct professor at the Illinois Institute of  
24 Technology.

1           We also have Amy Francetic, who is the  
2 senior Vice-President of Corporate Affairs and New  
3 Issues at Invenergy. Amy oversees Invenergy's  
4 sourcing and integration of technology innovation  
5 and strategic investments that leverage -- excuse  
6 me, that leveraged its operating portfolio.

7           She also focuses on enhancing brand  
8 visibility and strategic partnerships. Prior to  
9 Invenergy, Amy served as CEO of Technology  
10 Accelerator Clean Energy Trust.

11           We have next Matthew Tonc, who is the  
12 Director and Assistant General Counsel at Ameren.  
13 Matt joined Ameren in 2007 and currently represents  
14 the Illinois Utility Company before the ICC on a  
15 wide range of matters.

16           In addition to Illinois, Matt has presided  
17 before -- or, excuse me, practiced before the State  
18 Utility Commission in Kansas and Missouri, as well  
19 as the Federal Energy Regulatory Commission.

20           And, lastly, we have James Gignac, who  
21 serves as an Environmental and Energy Council to  
22 Illinois Attorney General Lisa Madigan. James works  
23 on a variety of matters involving clean energy,  
24 climate change and environmental protection. Prior

1 to joining the Attorney General's Office, he was the  
2 Director of the Sierra Club's Beyond Goal Campaign.

3 Please join me in welcoming our panelists.  
4 Shay, you may begin with your presentation.

5 MS. BAHRAMIRAD: Sure. Good afternoon. So  
6 what I'm going to talk about is -- first of all,  
7 thank you for having me. I'm very excited to be  
8 part of this conversation.

9 It's very timely in the state. What I'm  
10 going to talk about is the legacy, how the  
11 distribution system looks like right now, and what  
12 challenges and interconnection of different  
13 technologies, including the renewable, that is going  
14 to be introduced, and how technological innovation  
15 is going to help resolving those issues and helping  
16 adopting more integral energy into the system.

17 And then I'm giving to you examples on the  
18 R&D side that we are working on and introducing it  
19 more in a conceptual framework that has been out  
20 there for, I would say, about 18 months or so, more  
21 on the academic front and reset center that you are  
22 looking into and thinking about it.

23 The system, decades ago, or longer than a  
24 century ago, was built on one-way flow based on a



1 centralized generation and consumption. So that is  
2 a pipe model, meaning that there is production, and  
3 then there's, like, a one-way safety taking it all  
4 the way to the customer delivery.

5 But then there are new technologies that  
6 have been introduced into the system that we didn't  
7 have to deal with for about 15 years ago, like  
8 energy storage demand response, microgrid, different  
9 types of distribution generation.

10 So that changes the whole dynamic at the  
11 architecture of the system. As you see the picture  
12 on the right, it's a lot more complex, and I think  
13 needs more consideration for the design and  
14 operation of the system to make sure that you're  
15 operating system safely and reliably.

16 From a technical standpoint, the  
17 challenges that renewable energy introduces to the  
18 grid, to the distribution system, has been on the  
19 motive side, when you are connecting solar, or any  
20 kind of distribution it creates over voltage.

21 But, historically, we have to deal with  
22 under voltage. So all the equipment that we have in  
23 the system historically has to deal with different  
24 phenomenon. So that is changing right now.

1           When clouds are passing solars, that  
2 creates different -- for voltage to go up and down.  
3 So the regulation of the voltage is going to be  
4 another issue and challenges.

5           Then two-way power flow or reverse power  
6 flow is going to introduce overloading of  
7 transformer, distribution transformers. The  
8 positions that our engineers set, the equipment that  
9 is set to protect the system from fall currents,  
10 they have to act and behave differently.

11           So we have to set them for a dynamic --  
12 setting for protection as DC versus behavior energy.  
13 Power electronics, meaning target stations, solar  
14 and energy storage, they create distortion. We call  
15 it harmonics.

16           From a technical standpoint, that means we  
17 need different types of equipment, like filter  
18 lines, in order to take those distortions away and  
19 these type of distortions have the capability to  
20 impact negatively, especially industrial customers.

21           Things are syncing about the distribution  
22 system, or transmission system, is every single  
23 feeder is unique in its nature. So we can't say the  
24 way that they are coming is standard, and we can

1 apply it for all the feeders in our service area.

2           Each feeder can go to each trench holding,  
3 in terms of capacity at different moments. So from  
4 the technological standpoint and Smart Inverters,  
5 it's been part of the feature of the new  
6 legislation, and there are some policies associated  
7 with that.

8           So what is this Smart Inverter and how  
9 it's going to help working through those challenges  
10 that I initially talked about. So inverter,  
11 generally, it converts the DC electricity, meaning  
12 that the type of generation that you see up there,  
13 like solar energy storage, the type of electricity  
14 that is produced is DC.

15           Then we want to transfer them to  
16 distribution lines or transmission lines. We have  
17 to convert them into AC. So there is an inverter  
18 that takes these certain types of generation and the  
19 grid.

20           So the Smart Inverter, compared to the  
21 traditional inverter, has different capabilities and  
22 capacities. First, it allows two-way communication  
23 between the inverter and the electrical utility.

24           It helps to balance supply and demand.

1 That is a basic for electricity for the grid. The  
2 supply and demands needs to be balanced at all the  
3 time.

4 Utilities have visibility to have -- in  
5 terms of measurement and the application at the end  
6 of the feeder, whatever these type of generations  
7 are connected, and how it looks like, so we can look  
8 at the voltage or power factor or the battery power.

9 Lastly, it provides control over these  
10 intermittent sources. Solar, it's there. That's  
11 the distribution that intermittency introduces  
12 challenges associated with reliability.

13 A Smart Inverter has the capability to  
14 control the power coming out from that generation to  
15 make sure that the demand and supply are balanced.  
16 One thing about Smart Inverter, it's a very hot  
17 topic in the industry.

18 Actually, currently society has been  
19 investing a lot of time and effort. That is a  
20 collaborative effort globally, not just in the U.S.,  
21 to define standards for interconnection of these  
22 type of standards.

23 And, second, coming up with what is a  
24 common language for Smart Inverter; and then after

1 that, issuing licenses for different manufacturers  
2 so they can -- the new equipment that are coming  
3 out, they receive all those specifications.

4 We've been part of this effort that has  
5 been going on for several years, and New York and  
6 California, both states, are heavily engaged. So is  
7 Germany and France, feeding that technological  
8 community.

9 The next technology that I want to talk  
10 about that is energy storage, which is a type of  
11 electrical chemical equipment that can be found in  
12 many different shapes and sizes and applications.

13 It comes with different benefits. First  
14 of all, it improves the value of renewable  
15 generation. So intermittency that I talked about  
16 previously can be modified and can be mitigated by  
17 energy storage.

18 Depending on the business case, which it  
19 needs some innovative thinking to balance -- to  
20 create a business case to defer the large investment  
21 on capacity on the transmission and distribution  
22 energy storage there.

23 It helps stability and reliability on top  
24 we see, on balances, and the voltage issue, the

1 voltage regulation and over voltage in distribution  
2 system because of solar and energy storage company  
3 are usually in there.

4           The hosting capacity, that's a new method  
5 that there are different ways of calculating how  
6 much distribution system -- specifically, how much  
7 each feeder can accommodate distribution generation  
8 at specific locations.

9           As I said, distribution system, each  
10 feeder is unique in its own way, and there are ways  
11 that we've been working for eight months or so to  
12 come up with mathematical ways to calculate -- to  
13 balance between the accuracy and efficiency, how  
14 much solar and other types of DG we can accommodate  
15 in a specific feeder.

16           A few things here, this is -- what I tried  
17 to list here are a number of grants that we have  
18 received from the Department of Energy to help us to  
19 learn and test different things around distribution  
20 energy resources.

21           The first one is a microgrid controller.  
22 So taking away the central control, distribution  
23 control, is going to send a signal to all the  
24 equipment and all the loading distribution level.

1           The second grant is a \$4,000,000 that is  
2 going to allow us to test the combination at the  
3 operation of energy storage and solar and help with  
4 economics of that.

5           The third one that we have, three weeks  
6 ago, we got -- we received \$1.5 million dollars to  
7 create a sense of platform to come up with a very  
8 accurate measurement in distribution system in 12KB  
9 and 34KB to help with combination of DER.

10           The system, the one that I mentioned, it's  
11 very early on in the industry, and the thought is at  
12 the time that we have a lot of distribution  
13 generation in the system, 40 percent, 50 percent of  
14 the peak, how can we accommodate, how can we run the  
15 system at the same time accommodate more renewable?

16           There is some thoughts out there, again,  
17 on the concept and theory between, like in  
18 universities and academia, to create a distribution  
19 system operator.

20           Similar -- just imagine what we have at  
21 BJMI, and taking it down to like another entity to  
22 facilitate transaction in distribution system.

23           There are lots of different things to  
24 figure out on this topic. The transmission system

1 was built as a network. So a lot of -- it took  
2 years to come up with location on margin and  
3 pricing, the pricing methodology, but just those  
4 methodologies don't apply to distribution system  
5 because there are so many radio feeders out there.

6           So there needs to be a close collaboration  
7 between economists, engineers and policy makers, to  
8 come up with a way that how you price out the  
9 different types of the DER to accommodate them, at  
10 the same time you operate them to make sure it's  
11 safe and survival.

12           And then to wrap it up with a few things,  
13 first, developing this vision for the future to  
14 operate the grid or integrating the renewable  
15 energy. Utilities should consider different types  
16 of customers, businesses, as well as the impact on  
17 the grid.

18           There are states and countries that, you  
19 know, you see the impact of renewable energy, both  
20 on the positive side and non-positive side. And  
21 then lastly, in order to make right decisions,  
22 utilities need to be experts.

23           That means it needs policies, in order to  
24 support R&D and research and testing and learning



1 along the way to be prepared for that time of.

2 MR. DELGADO: Great. Thank you very much,  
3 Shay. Amy will next speak on technology.

4 MS. FRANCETIC: Great. Thank you so much for  
5 having me today. It's a pleasure to be here. As  
6 Gerardo said, I run New Ventures, Invenergy, as well  
7 as corporate affairs. Sorry about that.

8 And I will talk today a little bit about  
9 how we're looking at optimizing our generation  
10 infrastructure through control systems and data and  
11 software applications.

12 For those of you that don't know  
13 Invenergy, we are a local independent power producer  
14 here in Chicago. We've been around for 16 years.  
15 We have developed 16 gigawatts of renewable energy  
16 that includes wind, solar, battery storage, and  
17 thermal projects.

18 We financed about \$20,000,000 of assets  
19 over the years, and we have 350 employee at One  
20 South Wacker and another 450 around the world.

21 First, I wanted to make the point that in  
22 order to really understand the opportunity for these  
23 control systems, you have to understand the economic  
24 competitiveness of renewables and why we have hit

1 the tipping point where we can look at improvements  
2 to our infrastructure on the margin, as opposed to  
3 at the core technologies.

4 So this is a slide that shows Lazar's  
5 levelized cost of energy. They actually measure  
6 this and update this annually.

7 And the two areas that show the cost of  
8 the pricing of wind and solar, and how it is  
9 dramatically cheaper today than fossil fuel and  
10 nuclear energy, and is only really beat by energy  
11 efficiency.

12 So it's important to understand that  
13 people that are making decisions to purchase renewal  
14 energy or build renewal energy today, are doing so  
15 mainly based on economic reasons and cost  
16 competitiveness and looking for some way to hedge  
17 future prices of energy.

18 And the next it's really important to know  
19 that most of the installed and built generation has  
20 been in renewals. So in 2015, renewables outpaced  
21 fossil fuel generation by about 30 percent and are  
22 projected to grow dramatically over the next 20  
23 years.

24 The application layer is really defined as

1 the software and hardware that intersects with our  
2 energy infrastructure, and we think that this is a  
3 really opportune area for investment because it  
4 tends to be capital light.

5           It does not cost a lot of money to build  
6 these technologies or these businesses. They  
7 integrate hardware and software pretty nicely, and  
8 they're very scalable in other industry verticals.

9           So the opportunity here for anyone that is  
10 investing in these kinds of solutions is the total  
11 available market for these technology solutions is  
12 far beyond energy.

13           It includes industrial equipment,  
14 manufacturing, financial services, defense are some  
15 of the key areas for these digital controls systems  
16 in data applications. The reason why now is a time  
17 for these types of solutions to gain wider adoption  
18 is for a number of reasons.

19           One is the dropping cost of hardware  
20 sensors. Hardware sensors are nearly disposable  
21 today. They have been installed in all kinds of  
22 equipment, and they can measure everything from  
23 vibration to heat to temperatures, weather events.

24           They can take in so much and digest so

1 much input, and then put out so much data that we've  
2 never been able to really do this at the fine grain  
3 level that we can do today.

4           One of the other opportunities is the  
5 software needed to actually understand that data,  
6 and the storage needed to store all that data, but  
7 the cost of that has dropped dramatically over the  
8 last few years, and it's projected to drop even more  
9 so.

10           So you've got these low-cost sensors  
11 producing a lot of data, and then low-cost computing  
12 power, combining to make for an opportunity where  
13 everyone wants to collect as much data as possible  
14 and try to discern some value from that  
15 intelligence.

16           The other opportunity here is  
17 cybersecurity. So with this data, we can also  
18 detect intrusions. We can detect gaps and  
19 vulnerabilities in the grid and industrial  
20 applications, and that vertical is growing very,  
21 very dramatically.

22           So over the coming years, data analysts  
23 and cybersecurity are projected to grow three to  
24 four times. And then that's married with

1 distributed energy resources. As Shay described,  
2 you know, bringing more smaller-scale renewables  
3 onto the system creates both an opportunity for  
4 reliability as well as stress.

5           And so the combination of these  
6 distributive resources with data provides an  
7 opportunity to analyze and provide more reliability  
8 for our grid than we've ever had before.

9           We think about the opportunity here in  
10 five key verticals, and I should say that Invenergy  
11 has created a venture fund to invest in these five  
12 key verticals.

13           And we are doing so because we believe  
14 these five verticals are going to be very, very  
15 important to the future, but we also think  
16 financially this will be a very very attractive  
17 investment over the coming decade.

18           In the category of new power generation,  
19 that includes the componentry, not necessarily the  
20 base technology, like a new solar cell, or a new  
21 wind turbine design, but the Smart Inverters as Shay  
22 described, or new means of installing or  
23 constructing systems, or a new coating that helps in  
24 wintertime shed ice.

1           That is what we put in the componentry,  
2 which are modest hardware improvements in today's  
3 existing infrastructure.

4           And then for battery storage, you are  
5 basically taking a dumb piece of equipment, and you  
6 are layering intelligence on top of it, so you can  
7 garner more revenue from that investment.

8           So using software to analyze weather  
9 events, to analyze low profiles, and to then operate  
10 the battery so you are charging it when you have  
11 energy at the cheapest cost, and you are deploying  
12 it to energy at the highest prices, can help users  
13 reduce the overall energy cost, but also improve the  
14 liability on the grid.

15           Next, distributive energy resources.  
16 We're looking at the control systems for integrating  
17 small-scale resources like microgrids, rooftop solar  
18 and building technology into the grid.

19           This is, again, an opportunity for  
20 software to analyze how best to move those resources  
21 around, and also how to price them, and how to  
22 respond to a day ahead market opportunities, as well  
23 as weather events.

24           And then the category of data analysts and

1 cybersecurity, this is technology that is helping to  
2 predict performance of the invested infrastructure,  
3 as well as to help predict the security of the  
4 equipment itself and the grid.

5           And, lastly, in the category of  
6 operational efficiency, it's using data to improve  
7 workloads, reduce costs and to streamline some of  
8 the decision making in organizations.

9           I'm going to dive a little deeper into  
10 this data analytics piece, that fourth category,  
11 because we are seeing a tremendous number of  
12 investment opportunities in this phase, and it's  
13 worth sort of understanding why this is so  
14 important.

15           So you are hearing a lot about big data.  
16 There is some local companies. A lot of the big  
17 players are jumping into this phase, General  
18 Electric, Seamen and others, but then you have some  
19 start-up companies that are gaining traction and  
20 raising a lot of money.

21           So locally we have a company called Uptake  
22 is one of the sort of well-funded players of this  
23 phase. And, initially, a lot of companies were  
24 looking at data to improve their overall system

1 operation, and now we're looking at moving it over  
2 to asset management.

3           How do we manage the assets to get the  
4 most credit possible for the equipment owner? We  
5 can also use, as I mentioned before in the operation  
6 efficiency space, how can we use data to improve how  
7 we make decisions and to reduce the overhead in  
8 operating the business?

9           There's four main areas of innovation in  
10 data analytics. One is collecting the data. That's  
11 where the sensors are basically installed on the  
12 equipment and collecting data, and then transmitting  
13 it back to some kind of centralized system.

14           That's where the transfer happens. It's  
15 usually done either through wireless means or  
16 through some kind of wire connection fiber optics,  
17 if it's at the edge of the grid.

18           And the key innovation now is really  
19 analysis. How do we make use of all this data? The  
20 data is overwhelming, a lot of the infrastructure  
21 managers, and so now they need helping understanding  
22 what to do with all that data.

23           Just because you've got the data doesn't  
24 mean you start making better decisions.



1           And the insights you gain from that  
2 analysis should be recommending certain decisions  
3 and certain actions at the company. That would be  
4 faster and hopefully more profitable than what  
5 humans alone can do.

6           COMMISSIONER ROSALES: There was a question.  
7 The question is what is the difference between  
8 structure and unstructured data?

9           MS. FRANCETIC: Okay. Structured and  
10 unstructured, when we're thinking about industrial  
11 applications, where you are usually wrapping the  
12 data into some kind of information about the source,  
13 and then we're building it into a model that either  
14 the controller has built to understand that data, or  
15 that we have from a software provider.

16           So is that sort of what you're asking  
17 about is how do you sort of wrap the data and  
18 information to understand it?

19           COMMISSIONER ROSALES: What's the difference  
20 between structured and unstructured?

21           MS. FRANCETIC: In this particular case, I'm  
22 not really -- most of the data that we're looking at  
23 is not unstructured.

24           It's coming in at some very highly

1 structured way. It takes some architecture to  
2 understand what it means already. So it's coming in  
3 with some intelligence. It's falling into a  
4 software solution that is actually producing some  
5 analysis on the fly.

6 We don't really deal with a lot of  
7 unstructured data where we have to dig into it and  
8 sort it out. It's usually wrapped into some kind of  
9 intelligence already.

10 COMMISSIONER ROSALES: Okay.

11 MS. FRANCETIC: Okay. In driving adoption, so  
12 one thing I wanted to mention here is one of the  
13 barriers to growing this field is going to be  
14 privacy and security of the data.

15 Once an equipment provider or a generator  
16 has collected this data, they don't necessarily want  
17 to share that with other folks. It becomes a  
18 competitive advantage, and it also could be very  
19 damaging, if someone got ahold of the data and  
20 either used that data to sort of harm their  
21 business.

22 So looking at the security and privacy  
23 around protecting that data is really, really  
24 important. So a lot of the companies that are

1 delivering solutions in this space, are actually  
2 having to make sure that they don't leak the data  
3 out to competitors, and their systems are sort of  
4 designed to get smarter each time they digest more  
5 and more data.

6           So the platforms, themselves, are becoming  
7 -- are learning, are improving and gaining  
8 intelligence every time it digests more and more  
9 data. You do not need to actually take that data  
10 and give it to someone else.

11           A lot of these programs can be run on site  
12 at the company that owns the data. So that becomes  
13 a really important consideration, and I know when I  
14 looked at the questions, Gerardo, I know you guys  
15 were thinking about how do you share this data to  
16 make it useful.

17           It's going to be very hard for a lot of  
18 the industrial owners of the data to share that.  
19 They are not going to want to do that. They are  
20 going to want to just be able to get value from  
21 someone's software system to improve their own  
22 operations, without necessarily having any kind of  
23 leakage to their competitors or to, you know, God  
24 forbid, a nefarious actor who could actually figure

1 out where certain critical infrastructure is  
2 located, how to access it, and the other sort of,  
3 you know, key components that would make it  
4 vulnerable to attack.

5 So cybersecurity and protection and  
6 privacy around the data is a very, very major  
7 concern and it's why, you know, the opportunities to  
8 invest now in a start-up company at a pilot scale,  
9 so that eventually they become enterprise hardened  
10 and become a solution that is more secure is really,  
11 really important.

12 So we're looking at ways we can pilot test  
13 these solutions, help them scale up and improve  
14 their security, so they can get optimal volume in  
15 the industry, without having to share our own data  
16 along the way.

17 So thank you so much for that opportunity.  
18 I am happy to answer questions.

19 MR. DELGADO: Is there any questions? We will  
20 conclude, and we will move to Matt, who will then  
21 begin speaking on getting distribution between  
22 Ameren and environmental policy.

23 MR. TOMC: Thank you, Commissioner Oliva. I  
24 appreciate the opportunity to visit. Thank you,

1 Commissioner Oliva and Members the Commission for  
2 the opportunity to speak today as a policy session.

3 As Gerardo mentioned in my adoption, my  
4 career here in Illinois began in 2007. And so in  
5 2007 was the watershed moment in Illinois.

6 We saw the onset of retail competition for  
7 residential customers. We saw energy efficiency,  
8 distributed generation and renewable energy  
9 beginning to gain traction within the state  
10 regulatory framework.

11 Now, I think today we're looking at  
12 another watershed moment, in terms of the policies  
13 associated with the Future Energy Jobs Act, or FEJA,  
14 as it's become to be called.

15 So I'm familiar with this issue and the  
16 question what's the difference between competitive  
17 and environmental policy.

18 What makes this topic so timely, in my  
19 opinion, is we have this new dynamic, which is  
20 rapidly-evolving technology and technology  
21 applications.

22 Shay and Amy I think did a great job  
23 giving us an overview of some of these issues that  
24 are beginning to be presented to us as stakeholders

1 to this regulatory process and framework.

2 So the question in my mind is as we go  
3 forward and implement these policies, sort of aiding  
4 and interfering with competitive markets. Let me  
5 start with the economic theory aspect question.

6 We start with the premise that when they  
7 work competitive markets are the most efficient  
8 means of allocating resources. In Illinois, we have  
9 a customer framework in our utilities. My employer,  
10 Ameren, is the integrated distribution company of  
11 wire zone utility that is intended to be neutral  
12 towards of the customer's choice of supply.

13 Customers do have choices in energy supply  
14 in Illinois, in the game of service territory, and  
15 that choice includes distributed generation assets,  
16 such as solar panels on their house.

17 We also have energy-efficiency  
18 opportunities as well. So the theory is -- the  
19 theory goes is the construct is to have this  
20 efficient means to allocate scarce resources.

21 It construct starts with this concept of a  
22 perfectly competitive market. Perfectly competitive  
23 markets have lots of buyers and sellers, low  
24 barriers of entry. Everyone in the market has an

1 equal and instantaneous access to information in the  
2 product options.

3           This doesn't exist in reality. Today's  
4 consumer markets we dignify as competitive because  
5 customers have competitive choices. They are not  
6 perfectly competitive. So why is that? I think  
7 this is going to be a topic of a general argument  
8 all on to itself.

9           But, basically, when we talk about the  
10 entry of new technology, as we see today, and we all  
11 have experience with, it takes time before new  
12 technology is great, and it's economical, and the  
13 applications may be coming to the consumers as a  
14 viable alternative.

15           Also, we have economies of scale. There  
16 are manufacturing capital requirements. There are  
17 wholesale distribution channels to get to market,  
18 and then there's retail outlets that have limited  
19 capacity to offer products, and want to offer  
20 products that customers are aware of and want.

21           Let's turn to environmental policy. I  
22 think environmental policy, in my mind, and I do  
23 have an undergraduate degree in economics. I kind  
24 of view it from that angle, is closely related to

1 economic policy.

2           The reason I say that is because I think  
3 all environmental policies, at least in my mind,  
4 this is arguable, is related to the concept of  
5 externalities. That is an economic concept.

6           It is also referred as a collective action  
7 problem, also referred to as the tragedy of the  
8 common situation.

9           To give a classic example, let's say it's  
10 1910. I own a manufacturing facility along the  
11 Chicago River. I have some waste. I can just take  
12 it and dump it out back.

13           Now I internalize that cost to my  
14 obligation. That cost is now somebody else's  
15 problem. So at its core, I think environmental  
16 policy seeks to minimize or limit externalities.

17           Now, how does that come into the law?  
18 That's a perspective concept as an attorney. How  
19 does it come into law? It comes into law through  
20 codes and standards, regulations, government  
21 programs, general regular policies.

22           I'll give you an example of a condition  
23 regulation. That was adopted back in 2007, 2008  
24 time frame, and recently updated. And that is the



1 standard distributed generation interconnection  
2 rules. Those are standardized.

3           So prior to that, when the customer came  
4 to utility, there wasn't any standard practice.  
5 This created a barrier for customers that may want  
6 to opt those choices, and it created complexities  
7 for utility to having to handle those one-off  
8 situations.

9           So here is a regulation that comes in and  
10 actually takes a barrier entry lag for customers  
11 looking to do this, and these customers have an  
12 easier alternative.

13           I think we tended to use codes and  
14 standards restrictive, like vehicle emission  
15 standards, but they aren't necessarily always that  
16 way.

17           So now I'm going to address the future.  
18 How does that come into play here? So the Future  
19 Energy Jobs Act, there's no question we heard about  
20 that. I won't go through all of these statutory  
21 provisions, but it certainly embodies the  
22 environmental policy, and those environmental  
23 policies are going to augment to interact with the  
24 market-based way in which we operate today.

1           And I would note that the Future Energy  
2 Jobs Act is now in a competitive retail framework  
3 that was set forth in 2007. It layers on top of  
4 that framework. It also adds and builds upon the  
5 competitive procurement process of the IPA, and that  
6 process is competitive.

7           So I get to the question at hand. To  
8 answer that question, are we interfering? Are we  
9 disrupting marketing economics?

10           I think, in my mind, here is the short  
11 answer: I think no. I think we can have our cake  
12 and eat it, too. I think that is dependent and  
13 incumbent upon us. I think as stakeholders we  
14 should be open minded and we should be informed.

15           We should be willing to hear one another's  
16 perspectives, but we should also look at the  
17 engineering realities. We should look at what the  
18 market suggests. We should look at competitive  
19 markets in the future modeling, in making decisions  
20 with respect to the implementation of this new  
21 statute on a number of funds.

22           I think it's also clear, as I mentioned,  
23 the policy foundation of FEJA is clearly not  
24 intended to disrupt their impending competitive

1 markets.

2 I think where it's successful, we will  
3 enhance and accelerate market choices for Illinois  
4 electric consumers. I think we have done this  
5 before in another respect. That is energy  
6 efficiency.

7 Illinois, like the government states,  
8 probably about a decade, some states earlier than  
9 that, which is California, began to go down the path  
10 of utility-sponsored energy efficiency programs.

11 At their core, those programs are  
12 marketing programs. At their core, they are  
13 designed to do number of things, but one of those  
14 things that is the goal that is specifically  
15 associated with certain provisions is market  
16 transformation.

17 So let me give you an example of market  
18 transformation. I think everybody is familiar now  
19 with LED light bulbs. LED light bulbs last nine  
20 years and use a tenth of electricity.

21 They certainly cost more than incandescent  
22 bulbs at the cash register, but nonetheless, they  
23 are very much an economic decision, and a choice  
24 that is validated by the economics that they

1 produce.

2           It took time, even with federal standards,  
3 to get those revenues available to consumers at  
4 retail outlets, and consumers accept and utilize  
5 those light bulbs.

6           Even today, that transition continues. So  
7 I think what we've done in Illinois, and other  
8 states, is we've actually help to transform that  
9 marketplace by through these programs, the regulated  
10 programs.

11           So that these are now available customers.  
12 If you go to Home Depot, if you go Walmart, you go  
13 to any retail stores, such as those, you will now  
14 see this future prominently.

15           I think many consumers, such as myself,  
16 had readily adopted that technology now. I just  
17 want to note one thing as well, in terms of  
18 addressing this topic, that is there are special  
19 considerations, with respect to low-income  
20 customers.

21           And we exist, to address this from an  
22 economic theory standpoint, an externality  
23 standpoint, as I mentioned before, why is that?

24           Energy economy is a network economy, in

1 the sense that our community members' usage of  
2 energy impacts everybody, and that is an externality  
3 issue. It's an issue associated with externalities.

4 Special considerations exist because you  
5 have to be very strategic on how you effectuate  
6 milligrams design distribution and energy  
7 efficiency, you know, in those communities.

8 And one of the challenges, of course, is  
9 the income constraints, obviously associated with  
10 capital requirements to get a higher efficiency  
11 appliance, perhaps, or to get take advantage of  
12 distributing generation when there is a large  
13 upfront capital cost.

14 So we have to be strategic in how we go  
15 about doing that and give special consideration of  
16 that issue. Thank you for the opportunity to be  
17 here.

18 MR. DELGADO: Thank you, Matt. We will next  
19 hear from James, who will elaborate on the topic.

20 MR. GIGNAC: Thank you for the opportunity to  
21 speak to you today. So what I thought I would do is  
22 talk a little bit about some issues and arguments  
23 that I've been following at the national and federal  
24 level and how those -- some insights that you might

1 draw from those here at the state level. And also  
2 as the last speaker today, I'll be able to summarize  
3 and maybe echo some points made by the previous  
4 panelists.

5           So we heard earlier today from Becky about  
6 the growth in renewables. This slide here is from  
7 the Energy Information Administration, and it shows  
8 the growth in renewables in 2007 to today, and the  
9 thing about this chart is for the first time  
10 bringing this altogether made up 10 percent of total  
11 power generation in the U.S. on a monthly basis.  
12 This is March data.

13           And this growth has been driven by  
14 improved technology and reduced costs. Solar has  
15 dropped 85 percent in cost between 2008 and 2016,  
16 when the cost completely fell 36 percent during that  
17 same period.

18           This shows it has also been driven by  
19 state-level policies, like renewable portfolio  
20 standards and federal production and investment tax  
21 credits.

22           So I wanted to make two main points in my  
23 remarks today. And, first, properly managed this  
24 continued growth in solar will make the grid more

1 reliable not less.

2           And, second, the results that we are  
3 seeing in various power markets today, I think is  
4 what we really would expect to see when we have an  
5 oversupply scenario, which is what we have right  
6 now, and an indication of those markets are  
7 functioning efficiently, even as we have a change in  
8 the midst of generation.

9           As mentioned by Andrew on the previous  
10 panel, these topics are receiving quite a bit of  
11 discussion and attention these days, due to, in  
12 large part, the Trump administration's approach to  
13 energy issues and statements that Department of  
14 Energy Secretary Rick Perry made about renewable  
15 energy, suggesting that renewables are a cause of  
16 coal in the past retiring, and most concerning is  
17 that the statement that there may be some sort of  
18 action or invention that could be needed on state  
19 renewable policies.

20           We do -- we are expecting the Department  
21 of Energy to release what they are calling a grid  
22 study, which Secretary Perry has requested, and  
23 requesting that the study address base-load power,  
24 which is the secretary refers to as coal nuclear and

1 large-scale hydro, and stating that it's  
2 necessary -- to get this type of power is necessary  
3 to a well-functioning grid.

4 The next slide I want to show you comes  
5 from a battle group force that's difficult to see on  
6 the screen.

7 If you look to the middle of the axis, the  
8 colors that go up above, that's new generation  
9 added, and you can see within 2010 and continuing  
10 out, it's mostly gas and solar that are the being  
11 added to the grid.

12 And then if you look at the lower half of  
13 the light axis, those are units that are being  
14 retired. And it's mostly coal, old type of gas  
15 steam turbines, and then some oil and some nuclear.

16 So the question is whether this trend is  
17 the problem. The argument that some are making is  
18 that renewable incentives are the cause of this.

19 Now, although there is not a public  
20 process for the Department of Energy grid study,  
21 numerous analysts and groups have been producing  
22 reports that we can refer to.

23 And what these reports say is that its  
24 market forces that are the cause of this trend, and



1 that's primarily low-cost natural gas, flattened  
2 demand for electricity, and these two things have  
3 led to a situation that we have an oversupply, too  
4 much generation, and that is what is producing low  
5 prices.

6           So that is an efficient market response to  
7 a situation we have too much supply, given the  
8 amount of demand, and what the market is signaling  
9 is lower prices, that more expensive generation  
10 should exit the market.

11           And then as numerous studies and analysts  
12 have pointed out, the affect from renewables is  
13 secondary to these primary market forces of low gas  
14 prices and flat demand.

15           So this is an image from an article about  
16 PJM prices, impact on PJM wholesale, ancient market  
17 prices, and comparing the influence of different  
18 forces on the market.

19           And you can see decrease in the natural  
20 gas prices, far and away the largest driver,  
21 decrease in demand, less so and then that's followed  
22 by the addition of renewables.

23           So despite this small roll in the solar  
24 plain in the lower pricing area we're seeing, there

1 is still criticisms against renewable policies that  
2 they are interfering or distorting energy markets,  
3 and what we should do is we should level the playing  
4 field.

5           And I think what this argument neglects or  
6 ignores is that we already have a roughly level  
7 playing field, and that's because all forms of  
8 energy receives subsidies of various forms. We have  
9 incentives that flow to all sources of energy.

10           Traditional resource have received tax  
11 benefits for many years, and also the externalities  
12 of pollution, such as free house gas emissions are  
13 not internalized.

14           These are subsidies that are received by  
15 traditional resources. Just to show you, this is  
16 one take on a mix of federal energy incentives, and  
17 this was prepared by Wind Energy Association. So  
18 you might see a different type of chart prepared by  
19 a different industry.

20           But what we did is look at total federal  
21 energy incentives, basically from 1947 on, and you  
22 can see that fossil fuel, because of permanent tax  
23 credits and other things, make up a big part of  
24 that. Nuclear is second, and then renewables as

1 well.

2           So the question is: Is this change in  
3 increasing renewables does that affect reliability?  
4 And I think it's the opposite. And the trends today  
5 we're seeing moving to safer and more reliable grid,  
6 and why is that?

7           First, we're seeing a diversification of  
8 resources. So just like investments, when you  
9 diversify, you are safer because you're spreading  
10 your risk.

11           And, second, to echo a point made by  
12 Invenergy earlier, is that we need to rethink the  
13 way that baseload is used in common policy  
14 discussions.

15           And really, when we think about baseload,  
16 what it is, it's a category of demand. It's not a  
17 type of generation. So baseload is just minimum  
18 amount of electricity that needs to be provided  
19 around the clock, and that can be provided by any  
20 mix of resources. It should not be thought of as a  
21 specific type of plant or generation.

22           And as you see images, which I wanted to  
23 also point out, you see baseload on the top chart as  
24 a category of demand, and then a scenario on the

1 bottom, which shows the high renewable penetration  
2 scenario. We can fill the categories of demand with  
3 a large amount of renewables.

4 We also have a growing amount of renewable  
5 experience that renewables can be incorporated into  
6 the grid. When you look at this next slide, it  
7 shows high renewable penetrations in Denmark and  
8 German, versus low-power outages and compared it to  
9 U.S.

10 Now, this is not to suggest that we  
11 renewables could eliminate power outages. It's to  
12 suggest that we can see a high amount of renewables  
13 and a high degree of grid reliability. So in  
14 Europe, they have more power lines that are buried.

15 They also don't have hurricanes. So  
16 that's why I'm not suggesting that renewables are  
17 producing that low-power outage.

18 Here in the U.S., we're seeing grids  
19 operate quite successfully with advanced levels of  
20 renewables. In the southwest power pool, there is  
21 more than 50 percent of electricity provided by  
22 wind.

23 And also in Texas, 48 percent of load  
24 asserted by wind; and then also in California,

1 non-hydro renewables were up to two-thirds of the  
2 demand at one point.

3           So I wanted to end just with a quote from  
4 former Commissioner Collette Honorable. I think  
5 this sums up pretty good what we heard today, and  
6 how we should approach renewables.

7           She says -- she recognizes that we have to  
8 have ten ways in renewables and how this works, but  
9 she doesn't see reliability problems with  
10 renewables, and that you should continue to increase  
11 that.

12           Amy talked about earlier the key thing  
13 about flexibility, and thinking about other types of  
14 markets to property value, ancillary services, and  
15 frequency regulation load, following operating  
16 flexibilities, a lot of technical jargon here, but  
17 to apply remedial measures, we're confident that we  
18 can continue to expand renewables and ensure it  
19 remains stable.

20           So just to be clear, by and large, to  
21 continue to add renewables as we see this growth  
22 occur. We need to do that for both climate change,  
23 and keep the process stable and affordable, continue  
24 to expand renewables to make sure it's safer,

1 cheaper and stable.

2           So just to clear, my remarks continue to  
3 add renewables as we've seen this growth occur. We  
4 need to do that for both climate change and keeping  
5 prices stable and affordable. Continuing the growth  
6 in renewables to make the grid safer, cheaper and is  
7 completely manageable. Thank you.

8           MR. DELGADO: Thank you. Thank you, panelists,  
9 for informing us on key factors to consider with the  
10 integration of renewable energy.

11           We will now move on into the discussion  
12 segment of our panel of Commissioners. Commissioner  
13 Oliva will pose questions to the panelists.

14           To begin the conversation, however, anyone  
15 on the panel can be free to interject. So to kick  
16 off the conversation today, Shay, you mentioned  
17 distribution system operator.

18           To help synchronize all the resources that  
19 we have on distribution system, what would be the  
20 dynamic, if any, between a distribution system  
21 operator and an RTO?

22           MS. BAHRAMIRAD: So as I mentioned, this is all  
23 in conceptual and theory at this point, but the idea  
24 is intended to balance -- the responsibility of the

1 DSO is to balance the supply and demand at the  
2 distribution system, and it be the interface between  
3 energy management system, microgrids with RTO or  
4 ISO.

5           And then that contraction should happen at  
6 the level that RTO or bulk power has visibility, in  
7 this case I would say it's going to be at a  
8 substation.

9           Depending on the type of services or the  
10 DSO can provide and the type of market products,  
11 like reserve balancing and creating capacity market  
12 or voltage of frequency regulations, then subject to  
13 regulatory -- creating a regulatory framework to  
14 compensate that type of transaction, that entity is  
15 going to get taped.

16           Any entity that works under the strict  
17 jurisdiction cannot be that DSO. So that needs  
18 creating it and new business model for utilities  
19 have to participate both on the operation, as well  
20 as facilitating such transactions.

21           Again, as I said, this is a very -- it's  
22 very complex. All transmission systems, they are  
23 all networked. They are parallel. They were built  
24 that way.

1           And the number of events that you see in  
2 transmission lines it's maybe five, six times, you  
3 know, in PJM. But the distribution system, if you  
4 want to compare those numbers, five, six compares to  
5 40000 events that you see in distribution system,  
6 just because the way the system is designed and  
7 operates.

8           That means that it's complex, and it's  
9 dynamic, and it needs a very close collaboration on  
10 the regulatory front from operation and engineering  
11 design perspective, as well as economists to come up  
12 with different pricing models and regulatory models  
13 and operation models to facilitate such a market.

14           MR. DELGADO: So it seems there needs to be  
15 continuous with regard to, as we heard many  
16 panelists, constant collaboration, more  
17 collaboration among the stakeholders, especially  
18 given at this point where we are at the benchmark of  
19 FEJA.

20           Perhaps, James, you can also give some  
21 input as to how a DSO would work, given your  
22 discussion on the relationship between environmental  
23 policy and economic theory and how -- you know, what  
24 that kind of dynamic would happen or involve because



1 of something like a distribution system operator.

2 MR. TOMC: Sure, Gerardo. I talked about  
3 starting in 2007, perhaps, and even before that, we  
4 started down a pathway where the utility is become a  
5 wireless utility. It is neutral to the supply  
6 choice of the consumer.

7 I think today we're setting forth perhaps  
8 on a continuation of that journey, looking at the  
9 utility as a platform. And so I think in terms of  
10 implementing FEJA, and looking at how these policies  
11 roll forward, we're redesigning, so to speak, the  
12 regulatory framework upon which we can operate.

13 And I think that's kind of the question  
14 really sort of underlying the issue before the panel  
15 is how does the framework facilitate the economics  
16 that would be required under such an arrangement.

17 I can see a situation in the future where  
18 you would have the utility providing, you know, a  
19 type of balancing service similar to what the RTO  
20 does on a neutral basis. I could see that in our  
21 future.

22 I could also see it as a facilitator of  
23 market activity and a competitive market activity  
24 where the benefit ultimately is considerable.

1 MR. DELGADO: Thank you. So I believe as you  
2 heard this morning, we do have Twitter questions. I  
3 believe there is one. Excuse me.

4 COMMISSIONER ROSALES: To follow up on a  
5 question, you bring up a really good point. In  
6 Amy's slide, the efficiency of both wind and solar  
7 and only energy efficiency being more efficient.

8 So is there a way -- this is our  
9 responsibility here is to look 20 years further.  
10 And so a lot of it is speculative, obviously, but is  
11 there a way that in the future, with energy storage,  
12 that there would be or you talk about Ameren being a  
13 platform, or would there be an opportunity for there  
14 to just be an ISO, an RCO, that would streamline all  
15 of the different renewables, and there wouldn't need  
16 to be that power generation because there were would  
17 be energy storage to put that into effect?

18 MR. TOMC: I think that that's where we see, as  
19 I mentioned, this confusion of new technology and  
20 rapidly-involving approach.

21 Because once you introduce energy storage  
22 as a technology equalized on the grid, distributed  
23 or the utility scale level, you have a really a  
24 unique opportunity to address, you know, the

1 inherent limitation in renewable energy sources  
2 today, which is intermittence.

3           So I think as we step forward, we have an  
4 opportunity to see how that technology evolves and  
5 then look at different regulatory models of how that  
6 technology can be utilized to best meet customer  
7 needs.

8           I think there is a number of ways that it  
9 comes into play. We could see storage at the  
10 utility scale level. We could see storage at the  
11 local level, and we can see storage at the  
12 individual customer level.

13           I think today we've got a little ways to  
14 go. I've been to Home Depot and a couple places in  
15 downstate Illinois. I have not seen the test power  
16 wall quite yet. I'm sure we'll get to that point  
17 where we do see those types of technologies  
18 available.

19           We ultimately talk about economic policy,  
20 like competitive markets. We talked about  
21 environmental policy. There is another credible  
22 essential function for the Commission, which is the  
23 existence since it's inception, which is to look out  
24 for consumers and make sure these essential services

1 are reliably delivered.

2           So I think what we do we need to be open  
3 minded. We don't know exactly when and how these  
4 technologies are going to come forward. And then we  
5 need to be as informed as possible about what could  
6 happen in the future.

7           And what I like to do to try to sort out  
8 these predictions, is I would like to know if  
9 there's going to be any number of them. But I want  
10 to see who has the best data, who has the most  
11 thoughtful analysis.

12           And that, to me, in my mind, forms the  
13 basis of making good policy decisions.

14           MR. GIGNAC: I just wanted to add something  
15 about storage and new batteries, and that it's great  
16 to look ahead to that and think about it, but we  
17 don't need to necessarily wait for large-scale  
18 deployment of batteries to see an increased amount  
19 of wind and solar on the grid.

20           The Rocky Mountain Institute has pointed  
21 out things like that forecasting, as Amy talked  
22 about, the improvement of data analytics, constantly  
23 improving that, the forecasting of wind,  
24 diversification of renewables, and then demand

1 flexibility.

2           There is many tools that we're using, and  
3 continuing to use, to see renewables grow, while we  
4 work towards the economics of wide-spread storage.

5           MS. FRANGETIC: I would like to make two points  
6 to build on that, of Matt and James and Commissioner  
7 Rosales.

8           When you think of what you're hitting on  
9 is what is unique in battery storage? That can  
10 really enhance today's grid, and what we expect the  
11 power range to be in the future.

12           One of the things that's really special  
13 about batteries is their instantaneous response time  
14 frame. So you don't have to ramp them up or down,  
15 you just turn them on.

16           I think Invenergy, as an operator of five  
17 grid scale battery products today, we just won a  
18 sixth, very large project in New York, one of the  
19 things you are seeing, once you have that system  
20 available to respond to demand, you can also use it  
21 not only to respond when needed in an emergency as  
22 backup, but you can usually use it to respond to  
23 demand requirements.

24           You can shave the prices off of your

1 energy bill. I think that that kind of control for  
2 the operator of the battery system, if it's a  
3 customer, is really, really powerful.

4 So when see the combination of renewals  
5 plus batteries at the building scale, or for a  
6 canvass or on a microgrid, as Shay talked about,  
7 battery plays very, very nicely with renewables.

8 And, actually, to be very, very instantly  
9 available power sources, but also to produce the  
10 overall energy bills at the end of the day.

11 One thing I wanted to mention about wind,  
12 and sort of the intermittency of renewables, the  
13 great thing today is that we can predict the  
14 performance of these renewables based upon all the  
15 data that we have, knowing low profiles, knowing  
16 weather events and knowing requirements from the  
17 customer standpoint.

18 So renewals are becoming the new baseload.  
19 Renewables are replacing fossil fuel as baseload  
20 today because of this intelligence that we're  
21 putting onto the grid to predict their performance.

22 So I think that is one of the great things  
23 and why we're so excited about the role that  
24 software and data can play in making our future

1 power sources more reliable than we've had in the  
2 past.

3 COMMISSIONER ROSALES: That may be. However,  
4 then I get into the efficiency part, because if  
5 there is no solar, and there is no wind,  
6 particularly in the midwest, then you have the need  
7 for another location, and the location is going to  
8 cost.

9 So that's where the baseload would come in  
10 where is it more worthwhile? Is it more expedient?  
11 Is it more efficient to have that baseload with gas  
12 power, or to bring it in from wherever and what the  
13 price would be? Am I correct?

14 MS. FRANZETIC: Well, definitely the cheapest  
15 power is produced at scale in rural areas. So what  
16 you're getting at is you can produce it very, very  
17 cheaply, you know, from a utility scale. Wind and  
18 solar is dramatically cheaper than, you know,  
19 rooftop solar, or small gale wind.

20 That is because all of the costs that you  
21 have put into producing it at a very, very large  
22 scale, those installation costs, those setting  
23 costs, everything is spread over that very big  
24 installation.

1           So the cheapest place to produce that is  
2 in rural areas where you have land, available land.  
3 The challenge then comes delivering it to where  
4 those centers are. Right?

5           COMMISSIONER ROSALES: Right.

6           MS. FRANZETIC: So that's why you see Oklahoma,  
7 Iowa and Texas as the major producers of renewable  
8 energy today, wind energy certainly, and  
9 transmission needed to bring those to the load  
10 centers.

11           Gas is now performing that hardening  
12 function, in lieu of the transmission. So we looked  
13 at -- critical to the renewal industry is going to  
14 be investments, an additional long-haul  
15 transmission, to bring those renewals to where they  
16 are consumed and where they are needed the most.

17           That's why I think distributed resources  
18 are so important, because you can build small  
19 generation at the building level, or in communities,  
20 and that's going to enhance its flexibility and the  
21 liability of power, but it will not be the cheapest  
22 solution.

23           MS. BAHRAMIRAD: I want to add one thing  
24 building on what Matt mentioned and Amy. You heard



1 about the utility company's role as a platform and  
2 facilitating that transaction, and there's  
3 technology, meaning storage and Smart Inverter to  
4 make that happen.

5           You heard about the economic theories that  
6 talk about how from a pricing perspective that can  
7 happen. The thing is you don't have a practical  
8 model out there.

9           There are places like California or  
10 Germany that the amount of distribution generation  
11 in the system is so high, but they didn't set the  
12 policy right in the first place.

13           But now we have an opportunity to not only  
14 set the policy right on the legislation and FEJA,  
15 and it brings a great opportunity to work on pilots  
16 or test systems, to try them and test different  
17 types of theories from an economic perspective  
18 utilizing all the technology that you hear from the  
19 panel to see how it works, and we can make it a  
20 statewide-type platform.

21           MS. EDWARDS: I want to jump in and ask another  
22 question. I know we talked about obviously we're  
23 now seeing higher penetrations of distributable  
24 resources than before.

1           Are we going to continue to see that?  
2       Shay, I think you mentioned in your presentation  
3       that these renewable resources will need to be  
4       properly managed, in order to maximize the benefit  
5       that they provide to the network.

6           So whose role is that, management? I know  
7       you talked about the role of the utilities, but is  
8       it more of a collaborative process?

9           Does it take all the stakeholders of the  
10       Commission, or you just see that responsibility  
11       falling on the solar utility?

12           MS. BAHRAMIRAD: So from operational -- yes and  
13       yes and yes. From operations perspective, that is  
14       utility's responsibility to make sure the investment  
15       you are making in the system and intelligence, to  
16       Amy's point, is in the right place, but then we  
17       have, as I mentioned, we have set the policies right  
18       on the legislation.

19           And we have clear straightforward  
20       interconnection rules by IIC 455 and 467 that if  
21       they want additional generation connected to the  
22       transmission line and distribution line, how to do  
23       that.

24           But now there is an opportunity to work

1 closer with customers, and anybody who thinks about  
2 putting solar on top of their roof. At the same  
3 time government-type buildings, that whatever codes  
4 you need to put in place for the building, to put a  
5 solar panel on top your roof, developers,  
6 aggregators and development process.

7           So we would be working on making a design  
8 theory to design a process, and engaging different  
9 stakeholders, meaning developers, aggregators and  
10 customers, and how that process might look like from  
11 the time that somebody wants to go, you know, on a  
12 website, common website, put an address to see how  
13 it looks like if you want to connect your home, put  
14 a solar on top of your home; or you are a developer,  
15 and you want to create, you know, a community solar  
16 summer how it can look like from an interconnection  
17 process.

18           So that is something we've been working on  
19 for a few months right now and bringing the new  
20 concept and process design, design thinking, and  
21 getting a group of stakeholders to coming up with a  
22 design with a process that's efficient.

23           MS. FRANCETIC: I would like to jump in, too,  
24 Commissioner Edwards, that we're seeing huge growth

1 in the commercial industrial space.

2           So the big customers are taking this into  
3 their own hands, and it really is incumbent upon the  
4 utilities to be collaborative and for the Commission  
5 to think about how to blend, you know, the customer  
6 control with utility control because, you know, the  
7 commercial industrial users are investing in rooftop  
8 solar or purchasing wind and solar backing because  
9 they are looking for price protection into the  
10 future.

11           So we are signing ten-year contracts with  
12 these large customers that will give them some  
13 certainty about their future and their future  
14 prices.

15           I think that is really, really incumbent  
16 up upon the utilities, how to collaborate,  
17 especially with those very, very large customers so  
18 that the policies are set to enable this to happen  
19 efficiently, because it's already happening, you  
20 know, regardless.

21           It's best to embrace that and how it's  
22 remodeling things and move forward.

23           CHAIRMAN SHEAHAN: Can I jump in with a  
24 question for James? James, you mentioned some of

1 the advantages of the increase of renewables and  
2 their integration improved prices and impact on  
3 climate and reliability, all which I agree with  
4 strongly.

5 But I'm interested in your thoughts on the  
6 investments and costs to the distribution network of  
7 actually facilitating that integration.

8 MR. TOMC: Sure. Well, first, I think it's  
9 important to remember that the traditional  
10 generation that we have right now, we have costs  
11 needed that we were paying to ensure the reliability  
12 of those resources.

13 So the nuclear -- when a nuclear plant or  
14 coal plant goes offline, those are one of the  
15 biggest contingencies that the grid operators have  
16 to plan for.

17 So that's why we pay for things like  
18 spending reserves and big reserve margins, to  
19 protect when a big unit like that comes offline,  
20 which they do sometimes do. So that's a cost that  
21 we're paying for reliability.

22 As we integrate and shift generation,  
23 there will be investments that need to be made on  
24 distribution so that from a distribution and

1 transmission networks, we can have better interties  
2 between grid regions.

3 And so that when a renewable resource is  
4 variable, not performing as well in one area as  
5 another, because of the better interconnections,  
6 tower, when the grid is reliable.

7 So those would be investments. But as we  
8 make that shift, we'll have fewer costs, in terms of  
9 what we're currently paying to support the large  
10 centralized power systems, power plants.

11 MR. GIGNAC: Let me just react to that question  
12 as well. I think from my perspective, we can set  
13 standards. We can sell goals and aspirations with  
14 respect to environmental policy, renewable --  
15 integration for renewables.

16 I think there is two limiting factors  
17 that, as regulators, stakeholders of utilities we  
18 also have to be cognizant of. One of those is  
19 customer affordability.

20 Ultimately, customers have to pay rates to  
21 support these new costs and these investments. We  
22 also have to recognize that just because we put a  
23 standard on paper, doesn't mean it necessarily is  
24 going to create the steel in the ground that's

1 necessary to accomplish those.

2 We do have capital investments that's  
3 required to make those. We have to have policies  
4 that support utility or investor access to capital  
5 at reasonable capital cost.

6 I really see the issue of ensuring there  
7 is access to capital at reasonable rates and  
8 customer affordability. There's two sides of the  
9 same coin.

10 The heat does go to that central issue of  
11 the Commission to make sure that, first of all,  
12 customers get reliable and safe utility service, and  
13 that they do so at reasonable rates.

14 MS. BAHRAMIRAD: Thank you, Matt. Well, that  
15 concludes our second panel on our program. I would  
16 like to thank our panelists today for their  
17 presentations and insight and also join in giving  
18 them a round of applause.

19 Next we will hear closing remarks from  
20 Acting Commissioner Oliva.

21 COMMISSIONER ROSALES: Commissioner, I just  
22 wanted to thank you for putting this together.  
23 Thank you, Miguel, for giving her the idea to put  
24 this together.

1           But I want to apologize to you and to your  
2 staff, because I know you put so much time into  
3 this. There were questions on Twitter, then we just  
4 took it over by having all these questions we have  
5 here.

6           It's a great time to be in this position  
7 because there's so many unknowns. You can see from  
8 the session that there's so many questions that  
9 still need to be answered, and we are wrapping them  
10 up.

11           So I just want to thank you, you know, for  
12 allowing us to do this, because we still don't have  
13 the answers. We're all trying together, everybody  
14 here, and everybody up there, everybody here, trying  
15 to get the answers.

16           We don't know, but by having this kind of  
17 conversation, it makes it easier. I want to thank  
18 you for the opportunity.

19           COMMISSIONER OLIVA: Thank you. I appreciate  
20 that. I just want to thank everybody again for  
21 attending, to the Chairman and for my colleagues for  
22 all their support, the Commission staff, the  
23 audience and incredibly knowledgeable panelists to  
24 have such a great discussion today.



1                   We've concluded with today's policy  
2 session and stay tuned for installment two of  
3 Illinois' Power Meter. Thank you.

4                   (WHICH WERE ALL THE PROCEEDINGS HAD.)

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1 STATE OF ILLINOIS )  
2 )SS:  
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4 PAMELA A. MARZULLO, C.S.R., being first duly sworn,  
5 says that she is a court reporter doing business in the city  
6 of Chicago; that she reported in shorthand the proceedings  
7 had at the Proceedings of said cause; that the foregoing is  
8 a true and correct transcript of her shorthand notes, so  
9 taken as aforesaid, and contains all the proceedings of said  
10 hearing.

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